



# Case Study

## Getronics

### About Getronics

Getronics is a global ICT services and solutions company with offices in 30 countries and more than 22,000 employees. It provides a broad portfolio of advanced technology services to customers ranging from banks and insurers, to retailers and public sector organisations.

### Requirements

Health and Safety was perceived by Getronics' UK and Ireland subsidiary as becoming too complex to handle internally and they were looking for a partner who could develop a more co-ordinated and seamless approach.

The Real Estate department was already outsourcing many of its requirements so it was natural to look externally for an advisory and management consultancy for Health and Safety.

“EDP’s knowledge, awareness of legislation and Health and Safety approach is unbeatable - Getronics can totally rely on them”

**Getronics**  
ICT SOLUTIONS AND SERVICES



## Solution

EDP had worked with Getronics since 1994 on a number of projects and had regularly exceeded expectations, delivering high quality advice.

Getronics were happy to consider outsourcing the advisory and management of their day to day Health and Safety as an option to finding the right solution and EDP were their logical choice. Not only had they consistently delivered in all their previous dealings with Getronics, they were also competitively priced. Getronics were impressed with the friendliness and professionalism of EDP and CEO David Skews.

**“EDP is professional, responsive and exceptionally reliable. The most important factors are that they give us the reassurance of knowing that we are compliant with all legislation and our employees feel safer and better about our company.”**

David Skews has been instrumental in developing the partnership between the two companies and works closely with Roger Tenant, Director of Real Estate, allowing a joint approach to the Getronics board, giving credibility and helping to raise awareness at the highest level.

EDP now drives the strategic plan and the tactical implementation of Getronics' Health and Safety. A full time EDP consultant works on site with Getronics to deliver the day to day Health and Safety, supported by the experience and expertise of the wider EDP team.

Getronics measure Health and Safety in two ways – the management of the accident and incident rate and the level of claims against the company. Although they work in a relatively low risk environment, Getronics do have field staff and customers out on the road.

Since working with EDP, both the claim level against the company and the accident and incident rate have decreased. This not only benefits employees but also provides significant cost savings to Getronics' bottom line.

**“We are in good company having EDP as a partner! We liked the fact they also work with other leading ITC companies such as Microsoft and Dell. Although we all have unique issues, we do share many similar areas so it is reassuring that EDP understands that.**

**“We work closely with Microsoft and respect their business so we were particularly pleased to see that EDP was recently awarded the coveted Microsoft ‘Quality Excellence’ vendor award. This further proves to me that we are working with the best possible Health and Safety Company!”**

**Roger Tenant, Director of Real Estate, Getronics**